

Builder

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D·R·HORTON®

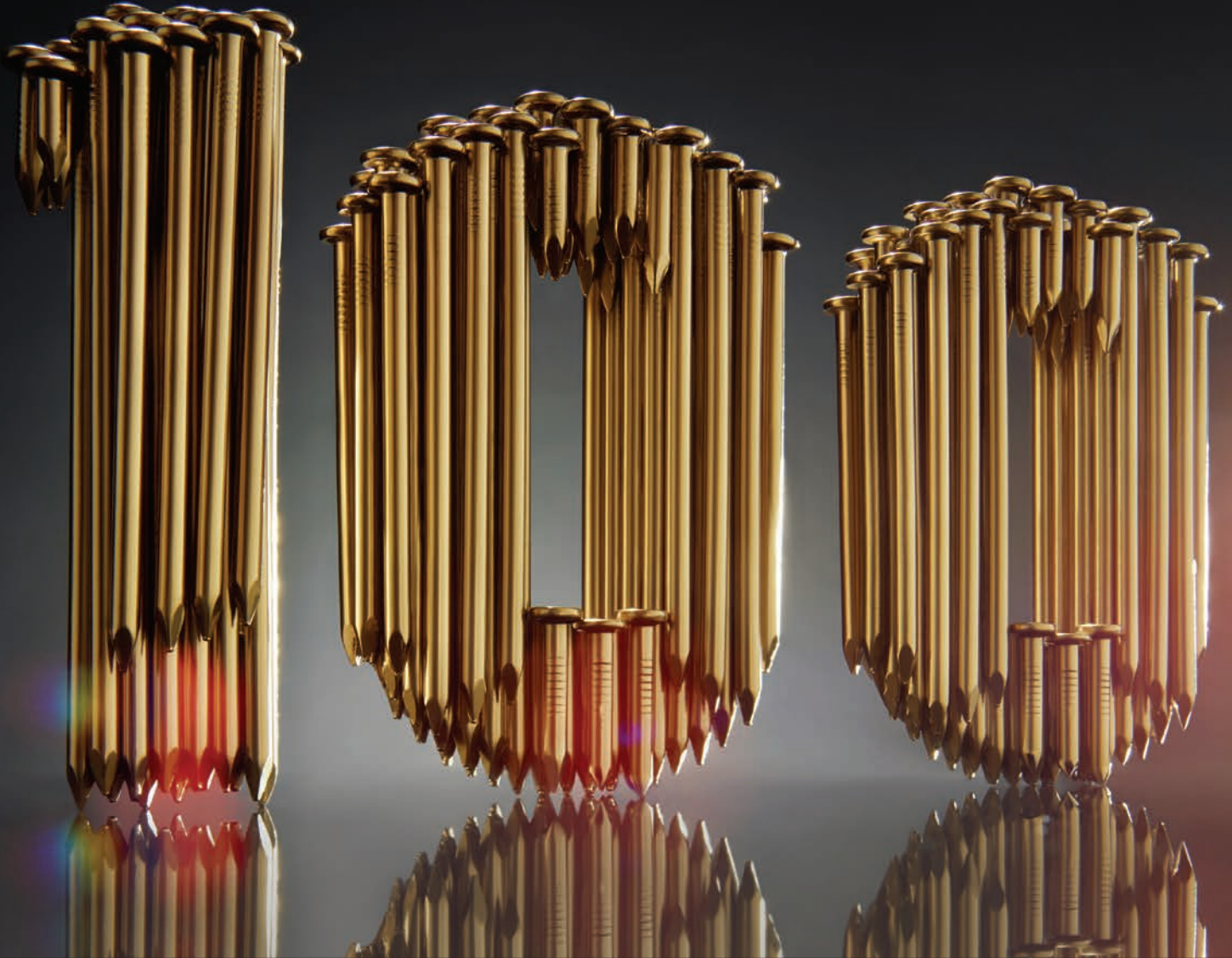
America's Builder

TOP 200 2017

| RANK (PRIOR YEAR RANK) | COMPANY/TOPEXECUTIVE/LOCATION | 2016 U.S. CLOSINGS | 2016 GROSS REVENUE* | WHAT THEY BUILT IN THE UNITED STATES (IN UNITS) | REGION |
|------------------------|---|--------------------|---------------------|---|---|
| 1 (1) | D.R. HORTON (p) David Auld / Fort Worth, Texas / drhorton.com | 41,652 | \$12,645 | Detached for sale: 37,132 Attached for sale: 4,520 AS | Northeast, Midwest, South, West, Pacific AS |
| 2 (2) | LENNAR CORP. (p) Stuart Miller / Miami / lennar.com | 26,563 | \$10,950 | Detached for sale: 20,930 Attached for sale: 4,472 For-sale condos: 1,161 EL, MU, AA | Northeast, Midwest, South, West |
| 3 (3) | PULTEGROUP (p) Ryan Marshall / Atlanta / pultegroup.com | 19,951 | \$7,668 | Detached for sale: 19,951 AA, EL, MU | Northeast, Midwest, South, West |
| 4 (4) | NVR (p) Paul C. Saville / Reston, Va. / nvrinc.com | 14,928 | \$5,823 | Breakdown unavailable Product mix unavailable | Northeast, Midwest, South |
| 5 (5) | CALATLANTIC GROUP (p) Larry Nicholson / Irvine, Calif. / calatlantichomes.com | 14,229 | \$6,388 | Detached for sale: 14,229 AA, EL, MU, LUX | Northeast, Midwest, South, West |
| 6 (6) | KB HOME (p) Jeffrey T. Mezger / Los Angeles / kbhome.com | 9,829 | \$3,595 | Detached for sale: 9,305 Attached for sale: 463 For-sale condos: 61 AA, MU, EL | South, West |
| 7 (8) | TAYLOR MORRISON (p) Sheryl Palmer / Scottsdale, Ariz. / taylormorrison.com | 7,369 | \$3,550 | Other: 7,369 AA, EL, MU | Midwest, South, West |
| 8 (7) | MERITAGE HOMES CORP. (p) Steven J. Hilton / Scottsdale, Ariz. / meritagehomes.com | 7,355 | \$3,042 | Detached for sale: 7,108 Attached for sale: 247 AA, EL, LUX, MU | South, West, Pacific |
| 9 (9) | HOVNIANIAN ENTERPRISES (p) Ara K. Hovnanian / Red Bank, N.J. / khov.com | 6,687 | \$2,885 | Detached for sale: 5,668 Attached for sale: 977 For-sale condos: 42 AA, LUX, EL, MU | Northeast, Midwest, South, West |
| 10 (10) | TOLL BROTHERS (p) Robert I. Toll / Horsham, Pa. / tollbrothers.com | 6,098 | \$5,170 | Detached for sale: 5,062 Attached for sale: 945 For-sale condos: 91 AA, LUX, VAC, MU | Northeast, Midwest, South, West |
| 11 (11) | BEAZER HOMES USA (p) Allan Merrill / Atlanta / beazer.com | 5,649 | \$1,785 | Breakdown unavailable Product mix unavailable | Northeast, Midwest, South, West |
| 12 (12) | M.D.C. HOLDINGS (p) Larry Mizel / Denver / ir.richmondamerican.com | 5,054 | \$2,327 | Detached for sale: 4,971 Attached for sale: 83 EL, LUX, MU | South, West |
| 13 (14) | M/I HOMES (p) Robert H. Schottenstein / Columbus, Ohio / mihomes.com | 4,482 | \$1,691 | Detached for sale: 3,616 Attached for sale: 866 AS, AA, EL, MU, VAC, LUX | Midwest, South |
| 14 (13) | TRI POINTE GROUP (p) Doug Bauer / Irvine, Calif. / tripointegroup.com | 4,211 | \$2,405 | Detached for sale: 3,583 Attached for sale: 628 LUX, EL, MU | South, West |
| 15 (15) | LGI HOMES (p) Eric Lipar / The Woodlands, Texas / lgihomes.com | 4,163 | \$838 | Detached for sale: 4,163 MU, EL | South, West |

Builder

ANNUAL LIST OF AMERICA'S BIGGEST BUILDERS



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